



SHORT SALES AND FORECLOSURE RESOURCE CERTIFICATION

Instructor: Sarah Stelmok, Associate Broker, ABR, GRI, e-PRO

Description: For many real estate professionals, short sales and foreclosures are the new “traditional” real estate transaction. Knowing how to help sellers maneuver the complexities of short sales as well as help buyers pursue short sale and foreclosure opportunities are not merely good skills to have in today’s market—they are critical. And while short sales and foreclosures are not for the faint of heart, agents with the proper tools and training can use these specialty areas to build their business for the long term.

Plus, NAR has set up a Facebook page where REALTORS® can network, reach consumers, and stay up-to-date on the latest news and events related to short sales and foreclosure transactions. Check it out at www.Facebook.com/NARSRF today!

Date: June 2, 2010

Time: 9 a.m. - 5 p.m.

Location: FAAR
2050 Gordon W. Shelton Blvd.
Fredericksburg, VA 22401



**SPECIAL PRICING \$49
FOR THIS CLASS ONLY
MEMBERS & NON-MEMBERS**

**REBAC Certification Fee \$175
(paid directly to REBAC)**

REGISTRATION IS REQUIRED.

Two ways to register:

Online at faarmembers.com – click “Online Registration” under Education
Fax to (540) 736-0301 – complete registration information below

Fee: One-time special pricing — \$49 for members & non-members (Regularly \$75 for members & \$95 for Non-members)



Name: _____ **Company:** _____

Phone: _____ **Email Address:** _____

Payment: VISA MasterCard Am. Express **CC #:** _____

Exp. Date _____ **3-digit CVC #:** _____ **Authorized Signature:** _____

NOTE: If you require ADA assistance for the classroom, please call FAAR at time of registration at (540) 373-7711. Opinions and information delivered in all FAAR courses should be confirmed as compliant with the Student's Company Policy before including in business practices. Refunds will only be given in the event RECA cancels the class or if the registrant withdraws from the class by contacting FAAR during business hours, at least one (1) business day prior to the class date.