

After Hours Class

Contracts



The real estate contract is the most often used, yet little understood tool in the real estate business. Real estate contracts are based on common law contract principles, so it is important that you understand their nuts and bolts. This introductory course reviews in detail the Virginia Regional Sales Contract to enable agents to gain a better understanding of its content and uses.

Instructor: TBA
Credits: 3 hrs of Mandatory Topics for Residential Real Estate
Date: February 21, 2012
Time: 6 p.m.—9 p.m.
Location: FAAR Office, 2nd Floor Classroom
2050 Gordon W. Shelton Blvd.
Fredericksburg, VA 22401



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\$5 late registration fee starts 2/16



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Registration is Required.

REGISTER ONLINE — faarmembers.com - click "Online Registration" under Education and login to our registration system.
OR BY FAX — complete the registration information below and fax to (540) 736-0301.

Class Fee (check one): **Members:** Early \$35 ends 1/10 Regular \$42 starts 1/11 Late \$47 starts 1/19
Non-Members: Early \$45 ends 1/10 Regular \$52 starts 1/11 Late \$57 starts 1/19

Name: _____ **Company:** _____

Phone: _____ **Email Address:** _____

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Exp. Date: _____ **3-Digit CVC#** _____ **Authorized Signature:** _____

NOTE: If you require ADA assistance for the classroom, please call FAAR at time of registration at (540) 373-7711. Opinions and information delivered in all FAAR courses should be confirmed as compliant with the Student's Company Policy before including in business practices. Refunds will only be given in the event RECA cancels the class or if the registrant withdraws from the class by contacting FAAR during business hours, at least one (1) business day prior to the class date.

This event counts for **5 pts.** under *Education Activities* toward the **Professional Honor Role** recognition.

Contracts—2/21/12

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